

STATE TRADING CORPORATION

Supply of Petroleum Products

Tender Reference: STC/01/19

Clarification No. 8

Attention: All Bidders

1. Query No. 1

- Historical info for both CPP/DPP deliveries and how the grades are loaded on board?

Reply No. 1

- The historical deliveries for both CPP/DPP are same as those provided in the actual tender document. Please refer to clause 1.4 (c) and (d).

2. Query No. 2:

- Copy of last contract between STC and MRPL detailing key pricing and agreement.

3. Query No.3:

- Copy of last contract between STC and Saudi Aramco detailing key transaction terms.

4. Query No.4:

- Copy of last contract between STC and any other major oil company or refiner, that has supplied to STC in the last 3 years which was not part of a public tender process, detailing key transaction terms.

Reply No. 2, No. 3 & No. 4

- The contracts between STC and its suppliers are of confidential nature and thus, cannot be shared.

5. Query No.5.

- The notice for the nomination by STC at 24 days prior to delivery window, and the segregation of 3-4 grades at STC's option, makes this timeframe quite short. How has the STC managed its suppliers historically and is it a negotiation before the petroleum products are loaded?

Reply No. 5

- In practice, STC has been doing its nomination at least 20 days prior to delivery laycan.